



Summary of Financial Results

For the First Quarter of Fiscal Year Ending December 31, 2021 (Consolidated)

These financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan. The following English translation is based on the original Japanese-language document.

April 28, 2021

POLA ORBIS HOLDINGS INC.

Listing: Tokyo Stock Exchange, First Section (Code No.: 4927)

URL: https://www.po-holdings.co.jp/

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Filing Date of Quarterly Securities Report: May 14, 2021

Start of Cash Dividend Payment:

Supplemental Materials Prepared for Quarterly Financial Results: Yes

Conference Presentation for Quarterly Financial Results: Yes(for analysts)

(Amounts less than one million yen have been truncated)

1. Consolidated Performance for the First Three Months of Fiscal 2021

(January 1, 2021–March 31, 2021)

(1) Consolidated Operating Results

(Percentage figures indicate year-on-year change)

	Net Sales		Operating Income		Ordinary Income		Profit Attributable to Owners of Parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2021 Three Months	43,561	0.6	4,307	114.7	5,763	_	3,939	_
FY2020 Three Months	43,316	(17.4)	2,006	(70.4)	(154)	_	(1,246)	<u> </u>

Note: Comprehensive income: $\frac{4}{3}$,274 million (-%) for the three months ended March 31, 2021; ($\frac{4}{2}$ 1,245 million) (-%) for the three months ended March 31, 2020

	Net Income	Diluted Net Income
	Per Share	Per Share
	Yen	Yen
FY2021 Three Months	17.81	17.79
FY2020 Three Months	(5.64)	_

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets Per Share
	Millions of yen	Millions of yen	%	Yen
FY2021 First Quarter	203,373	169,820	83.3	765.79
FY2020	203,742	169,854	83.2	766.05

Reference: Equity capital: FY2021 First Quarter: ¥169,412 million; FY2020: ¥169,466 million

2. Dividends

	Annual Cash Dividends Per Share						
	Q1-end	Q1-end Q2-end Q3-end Year-end Total					
	Yen	Yen	Yen	Yen	Yen		
FY2020	_	35.00	_	15.00	50.00		
FY2021	-						
FY2021 (Forecast)		20.00	-	31.00	51.00		

Note: Revisions to the cash dividends forecast announced most recently: none

3. Consolidated Performance Forecast for Fiscal Year Ending December 31, 2021

(January 1, 2021–December 31, 2021)

(Percentage figures indicate year-on-year change)

	Net Sale	es	Operating Income		Ordinary Income		Profit Attributable to Owners of Parent		Net Income Per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	190,000	7.8	19,000	38.2	19,000	51.0	11,300	144.0	51.08

Note: Revisions to the consolidated performance forecast announced most recently: none

Notes to Summary Information

(1) Changes in significant subsidiaries during the current period

(Changes in specific subsidiaries resulting in changes in the scope of consolidation)

: None

(2) Application of special accounting methods for the preparation of the quarterly consolidated: None financial statements

(3) Changes in accounting policies, accounting estimates, and restatement

1) Changes in accounting policies associated with revision of accounting standards
2) Changes other than (3)-1)
3) Changes in accounting estimates
4) Restatements
: None
: None

(4) Number of shares issued and outstanding (common stock)

1) Number of shares issued and outstanding at the end of each period (including treasury stock)

At March 31, 2021 229,136,156 shares
At December 31, 2020 229,136,156 shares
2) Number of shares of treasury stock at the end of each period
At March 31, 2021 7,911,061 shares
At December 31, 2020 7,915,453 shares

3) Average number of shares issued and outstanding in each period
Three months ended March 31, 2021 221,221,801 shares
Three months ended March 31, 2020 221,219,903 shares

Information Regarding Quarterly Review Procedures

The quarterly financial results report is exempt from quarterly review by certified public accountants or accounting firms

Explanation of Appropriate Use of Performance Forecast and Other Special Items

This report contains projections of performance and other projections based on information currently available and certain assumptions judged to be reasonable. Actual performance may differ materially from these projections resulting from changes in the economic environment and other risks and uncertainties. For performance projections, please refer to "1. Qualitative Information on Consolidated Performance for the First Quarter of Fiscal 2021 (3) Explanation of Consolidated Performance Forecast and Other Predictive Information" on page 5.

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1. Qualitative Information on Consolidated Performance for the Three Months of Fiscal 2021

(1) Explanation of Consolidated Operating Results

During the three months of fiscal 2021 (January 1–March 31, 2021), the future outlook of the Japanese economy remained uncertain due to restraints on economic activity caused by the re-expansion of COVID-19 (the novel coronavirus), which led to the re-declaration and extension of states of emergency in some regions and the suspension of economic measures which had been contributing to a resumption in consumer activity, such as the Go to Travel campaign, as well as the recent spread of COVID-19 variants. In the domestic cosmetics market, while it appears unlikely that there will be improvements in inbound demand and demand for face-to-face services, which have been declined due to COVID-19, the importance of e-commerce channels is increasing further, driven by the rise in "nesting" consumption. However, all companies are reinforcing their e-commerce channels through new initiatives such as live commerce and increasingly using digital technology to communicate with and provide services to customer online. This is intensifying competition, and the outcomes of e-commerce channel business strategies are expected to have a significant impact on domestic business results. For the overseas cosmetics market, as well, there are concerns of the impact of the global COVID-19 pandemic, but in the Chinese market, which the Group considers a key market, economic activity continues to normalize, and consumption has recovered to pre-COVID-19 levels. In particular, demand for live commerce and other e-commerce channels has risen even further, and this trend is expected to continue with the advancement of digital technologies.

Within this market environment, the POLA ORBIS Group (the "Group") has worked to achieve the key objectives—"evolving domestic direct sales," "growing overseas businesses profitably," "profit contribution from brands under development," "strengthening operations," and "expanding new brands and domains of 'beauty'." These objectives are in line with the new medium-term management plan (from 2021 to 2023) that started in fiscal 2021. As a result, the Group achieved the following consolidated operating results for the three months of fiscal 2021

Consolidated net sales for the three months of fiscal 2021 increased 0.6% year on year to $\pm 43,561$ million, driven by the overseas business of the flagship brand, POLA as a whole. Operating income increased 114.7% year on year to $\pm 4,307$ million due to reduction in cost of sales and sales-related expenses, and ordinary income was $\pm 5,763$ million (ordinary loss of ± 154 million for the corresponding period of the previous year) due to foreign exchange gains resulting from the weaker yen. As a result of the above, profit attributable to owners of parent was $\pm 3,939$ million (loss of $\pm 1,246$ million for the corresponding period of the previous year).

Operating Results Overview		(Millions of yen)
	Three Months	s Ended March 31
2020	2021	Year-on-Year
2020	2021	

	2020	2021	Year-on-Year		
		2021	Amount Change	Percent Change (%)	
Net Sales	¥43,316	¥43,561	¥245	0.6	
Operating Income	2,006	4,307	2,301	114.7	
Ordinary Income (Loss)	(154)	5,763	5,917	_	
Profit (Loss) Attributable to Owners of Parent	¥(1,246)	¥3,939	¥5,186	_	

Operating Results by Segment Net Sales (Segment Sales to External Customers)

(Millions of yen)

	Three Months Ended March 31					
	2020	2021	Year-on-Year			
	2020	2021	Amount Change	Percent Change (%)		
Beauty Care	¥42,082	¥42,445	¥363	0.9		
Real Estate	636	530	(106)	(16.7)		
Others	597	585	(11)	(2.0)		
Total	¥43,316	¥43,561	¥245	0.6		

Segment Profit (Loss) (Operating Income (Loss))

(Millions of yen)

	Three Months Ended March 31				
	2020	2021	Year-on-Year		
	2020	2021	Amount Change	Percent Change (%)	
Beauty Care	¥1,700	¥4,190	¥2,490	146.5	
Real Estate	289	206	(83)	(28.8)	
Others	4	13	8	161.3	
Reconciliations of Segment Profit (Note)	11	(102)	(113)		
Total	¥2,006	¥4,307	¥2,301	114.7	

Note: Reconciliations of segment profit refer to elimination of profits arising from inter-company transactions and expenses not allocated to reportable segments. Please see note 2 in "1. Information about Net Sales and Profit (Loss) by Reportable Segment" on page 10 and 11 for the details of reconciliations of segment income during the period.

Beauty Care

The Beauty Care segment consists of the flagship brands POLA and ORBIS, the overseas brands Jurlique and H2O PLUS, and the brands under development THREE, DECENCIA, Amplitude, ITRIM, and FIVEISM × THREE

POLA is seeking to further improve the value of its brand and strengthen its business foundation through efforts to launch highly functional products focused on the field of anti-aging and skin-brightening and to strengthen development of professional human resources who embody the value of the brand. In January, a renewed and improved serum was released in the Wrinkle Shot series of products, the first wrinkle improving quasi-drugs approved in Japan, and in March a renewed and improved skin-brightening serum was released in the White Shot product series. In Japan, e-commerce channel sales grew significantly, and POLA will continue to strengthen the e-commerce channel. In aesthetic salons and other locations providing face-to-face services, POLA has worked to recover store traffic among existing customers by implementing thorough in-store hygiene management and infection prevention measures, as well as by actively implementing live commerce, online consulting and other initiatives. Overseas, Chinese e-commerce and South Korean duty-free stores continue to grow at a high rate. In the key market of China, department stores, live commerce and other initiatives have proven successfully. While the reexpansion of COVID-19 continues to have an impact, POLA brand net sales and operating income rose year on year.

ORBIS is making efforts to enhance its presence through the creation of brand differentiation in order to re-grow into a highly profitable business. ORBIS is further strengthening its communications centered on products that embody the world view of the brand message, "Simply you. Simply beautiful." along with consistent marketing communication. Led by the ORBIS U anti-aging skincare series, ORBIS has sought to expand its skincare customer base, and has achieved a year-on-year increase in its number of customers who purchased its products by enhancing customer-specific communications. In March, ORBIS announced its "cocktail graphy" personalized skincare service which uses the "skin mirror" IoT device in advance of the April service launch. Overseas, while ORBIS worked to improve its brand recognition rate by expanding customer contact points in Asia, factors such as reduced store operation hours and a decline in makeup product demand due to the spread of COVID-19 caused spending per customer to fall, resulting in ORBIS brand net sales and operating income dropping below those of the corresponding period of the previous year.

For overseas brands, the Group took initiatives aimed at business growth in Australia and Asia for Jurlique and in the United States, where H2O PLUS originated. For Jurlique, while sales activities were significantly restricted in

Asia and Australia, as well as in travel retail affected by the spread of COVID-19, the shift to direct store operation and the e-commerce channel for business in China, which began during the previous year, produced steady results, and net sales rose year on year. On the cost front, the operating loss was reduced through aggressive structural reforms such as improvements to production efficiency in conjunction with increased sales, reductions to selling, general and administrative expenses, and reductions to fixed costs. H2O PLUS is seeking to establish itself as a brand in the growing clean beauty market, and has worked to expand its customer base through e-commerce channels. As a result of these efforts, net sales in these channels rose year on year, but COVID-19 has dealt a major blow to the tourism industry, significantly reducing shipments of amenities to lodging facilities, causing overall net sales to fall year on year. On the cost front, aggressive efforts on reducing selling, general and administrative expenses were unable to offset the decline in sales, resulting in a rise in operating loss.

For brands under development, while there were strong performances at DECENCIA, and a growth in sales of Amplitude, ITRIM, and FIVEISM × THREE, which were launched in 2018, net sales and operating income fell below those of the corresponding period of the previous year due to the great impact of a reduction in sales of THREE as a result of the spread of COVID-19.

As a result of the factors noted above, net sales—sales to external customers—were $\frac{42,445}{100}$ million, up 0.9% year on year, and operating income was $\frac{44,190}{100}$ million, up 146.5% year on year.

Real Estate

The Real Estate segment concentrates on the leasing of office buildings in urban areas. Efforts are currently directed at sustaining and improving rental income and reducing vacancy rates by creating attractive office environments. Another area of emphasis is the residential properties rental business. This business highlights condominiums perfect for families with young children. During the three months of fiscal 2021, net sales and operating income fell below those of the corresponding period of the previous year as a result of some tenants moving out.

Others

The Others segment is the building maintenance business.

The building maintenance business is mainly engaged in the operation and management of buildings. During the three months of fiscal 2021, net sales and operating income were on par with those of the corresponding period of the previous year due to construction order results generally being in accordance with plans.

As a result of the above, net sales—sales to external customers—generated by the Others segment totaled ¥585 million, down 2.0% year on year, and operating income was ¥13 million, up 161.3% year on year.

(2) Explanation of Consolidated Financial Position

As of March 31, 2021, total assets stood at \(\frac{4}{2}03,373\) million, down 0.2%, or \(\frac{4}{3}69\) million, from December 31, 2020. Factors related to this change included increases of \(\frac{4}{7}15\) million in short-term investments in securities for the management of surplus funds, and \(\frac{4}{2}31\) million in investment in securities, as well as decreases of \(\frac{4}{1},172\) million in cash and deposits, and \(\frac{4}{1},240\) million in notes and accounts receivable – trade.

Total liabilities amounted to \(\frac{4}{3}3,552\) million, down 1.0%, or \(\frac{4}{3}34\) million, from December 31, 2020. Factors related to this change included increases of \(\frac{4}{1}55\) million in notes and accounts payable – trade, as well as a decrease of \(\frac{4}{1}26\) million in other under current liabilities, and \(\frac{4}{1}05\) million in income taxes payable.

Net assets amounted to \(\frac{1}{4}\) 169,820 million, down 0.0%, or \(\frac{4}{3}\)4 million, from December 31, 2020. Factors related to this change included the recording of \(\frac{4}{3}\),939 million in profit attributable to owners of parent and a decrease of \(\frac{4}{3}\),320 million in dividends from retained earnings.

¥ 1,565

¥ 4,632

(3) Explanation of Consolidated Performance Forecast and Other Predictive Information

¥ (1,246)

The Group has made no revisions to the full-year consolidated performance forecast announced on February 12, 2021.

(Information for reference) Cumulative Results for Fiscal 2020

	(Millions of yen)					
	Three Months	Six Months	Nine Months	Full Year		
Net Sales	¥43,316	¥83,802	¥125,814	¥176,311		
Operating Income	2,006	5,881	9,222	13,752		
Ordinary Income(Loss)	(154)	4,543	7,775	12,579		

¥916

Quarterly Results for Fiscal 2020

Profit(Loss) Attributable to

Owners of Parent

_	(Millions of yen)					
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter		
Net Sales	¥43,316	¥40,485	¥42,012	¥50,496		
Operating Income	2,006	3,875	3,340	4,530		
Ordinary Income(Loss)	(154)	4,698	3,231	4,804		
Profit(Loss) Attributable to Owners of Parent	¥ (1,246)	¥ 2,163	¥ 649	¥ 3,066		

2. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheets

	FY2020 December 31, 2020	FY2021 First Quarter March 31, 2021	
Assets			
Current assets			
Cash and deposits	¥ 59,518	¥ 58,345	
Notes and accounts receivable – trade	17,955	16,714	
Short-term investments in securities	25,581	26,296	
Merchandise and finished goods	11,922	12,254	
Work in process	872	794	
Raw materials and supplies	4,361	4,410	
Other	5,186	5,821	
Allowance for doubtful accounts	(39)	(43)	
Total current assets	125,358	124,593	
Non-current assets			
Property, plant and equipment			
Buildings and structures, net	17,072	16,845	
Land	13,973	13,989	
Other, net	10,078	10,176	
Total property, plant and equipment	41,124	41,011	
Intangible assets			
Right of trademark	28	27	
Software	9,235	9,821	
Other	96	96	
Total intangible assets	9,360	9,945	
Investments and other assets			
Investments in securities	15,973	16,204	
Other	12,177	11,871	
Allowance for doubtful accounts	(251)	(251)	
Total investments and other assets	27,900	27,824	
Total non-current assets	78,384	78,780	
Total assets	¥203,742	¥203,373	

	FY2020 December 31, 2020	FY2021 First Quarter March 31, 2021	
Liabilities	·	<u> </u>	
Current liabilities			
Notes and accounts payable - trade	¥ 2,657	¥ 2,812	
Income taxes payable	593	488	
Provision for bonuses	1,615	1,540	
Provision for point program	2,482	2,290	
Other provisions	101	71	
Other	17,132	17,005	
Total current liabilities	24,582	24,208	
Non-current liabilities			
Other provisions	101	117	
Net defined benefit liability	3,937	3,954	
Asset retirement obligations	2,154	2,157	
Other	3,111	3,114	
Total non-current liabilities	9,305	9,343	
Total liabilities	33,887	33,552	
Net assets			
Shareholders' equity			
Common stock	10,000	10,000	
Capital surplus	80,785	80,781	
Retained earnings	79,868	80,488	
Treasury stock	(2,652)	(2,637)	
Total shareholders' equity	168,001	168,631	
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	(59)	(12)	
Foreign currency translation adjustments	1,794	1,050	
Remeasurements of defined benefit plans	(269)	(256)	
Total accumulated other comprehensive income	1,465	780	
Subscription rights to shares	243	243	
Non-controlling interests	144	163	
Total net assets	169,854	169,820	
Total liabilities and net assets	¥203,742	¥203,373	

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

	Three Months Ended March 31		
	FY2020	FY2021	
	(January 1, 2020– March 31, 2020)	(January 1, 2021– March 31, 2021)	
Net sales	¥43,316	¥43,561	
Cost of sales	7,106	6,399	
Gross profit	36,210	37,162	
Selling, general and administrative expenses		_	
Sales commission	9,627	8,595	
Promotion expenses	3,662	3,287	
Advertising expenses	2,698	3,082	
Salaries, allowances and bonuses	4,760	4,818	
Provision for bonuses	976	894	
Provision for point program	1,828	1,551	
Other	10,650	10,625	
Total selling, general and administrative expenses	34,204	32,854	
Operating income	2,006	4,307	
Non-operating income			
Interest income	44	43	
Foreign exchange gains	_	1,396	
Other	43	77	
Total non-operating income	88	1,518	
Non-operating expenses			
Interest expense	20	24	
Loss on valuation of investment securities	500	_	
Foreign exchange losses	1,034	_	
Compensation expenses	635	_	
Commissions	51	31	
Other	6	5	
Total non-operating expenses	2,248	62	
Ordinary income(loss)	(154)	5,763	
Extraordinary income			
Other	0	0	
Total extraordinary income	0	0	
Extraordinary losses			
Loss on disposal of non-current assets	84	23	
Impairment loss	607	185	
Loss on valuation of investment securities	48	1	
Other	3	0	
Total extraordinary losses	744	210	
Income(Loss) before income taxes	(898)	5,552	
Income taxes – current	771	1,199	
Income taxes – deferred	(418)	400	
Total income taxes	352	1,600	
Net Income(Loss)	(1,251)	3,951	
Profit (Loss) attributable to non-controlling interests	(4)	11	
Profit (Loss) attributable to owners of parent	¥ (1,246)	¥ 3,939	

Consolidated Statements of Comprehensive Income

	Three Months Ended March 31		
	FY2020 (January 1, 2020– March 31, 2020)	FY2021 (January 1, 2021– March 31, 2021)	
Net Income(Loss)	¥(1,251)	¥3,951	
Other comprehensive income			
Valuation difference on available-for-sale securities	(408)	46	
Foreign currency translation adjustments	495	(736)	
Remeasurements of defined benefit plans	(81)	12	
Total other comprehensive income	5	(676)	
Comprehensive income	(1,245)	3,274	
Comprehensive income attributable to owners of parent	(1,238)	3,255	
Comprehensive income attributable to non-controlling interests	¥(7)	¥19	

(3) Notes to Consolidated Financial Statements

(Going Concern Assumptions)

None

(Significant Changes in Shareholders' Equity)

None

(Additional Information)

(Changes in presentation method)

Consolidated statements of income

"Commissions" has been presented independently as of March 31, 2021 due to its materiality. This item had been included in "Other" under "Non-operating expenses" for the previous fiscal year ended December 31, 2020. The consolidated statements of income for the previous fiscal year has been restated in order to reflect this change.

As a result, ¥51 million of "Commissions" and ¥6 million of "Other" previously included as a part of ¥58 million of "Other" under "Non-operating expenses" on the consolidated statements of income for the previous fiscal year have been reclassified.

(Accounting estimates for the spread of COVID-19)

Although the situation regarding the spread of COVID-19 continues to be unstable, as evidenced by the reissuance of the emergency declaration in January 2021, there is no significant impact on the assumptions used as the basis for the accounting estimates in the consolidated financial statements as described in the (Additional Information) section of the Annual Securities Report for the previous fiscal year.

However, the impact of the spread of COVID-19 is highly uncertain, and changes in the timing of the convergence of COVID-19 and its impact on the economic environment may affect the business results and financial position of the Group.

(Segment Information)

- I. First Quarter of Fiscal 2020 (January 1, 2020-March 31, 2020)
- 1. Information about Net Sales and Profit (Loss) by Reportable Segment

						(.	Millions of yen)
	Re	Reportable Segments		,			Amount Shown on the
	Beauty Care Re	Real Estate	Subtotal	Others (Note 1)	Subtotal	Reconciliations (Note 2)	Consolidated Financial Statements (Note 3)
Net Sales							
Sales to External Customers	¥42,082	¥636	¥42,719	¥597	¥43,316	_	¥43,316
Intersegment Sales or Transfers	16	130	147	361	508	¥(508)	_
Total	42,098	767	42,866	958	43,825	(508)	43,316
Segment Profit	¥1,700	¥289	¥1,989	¥4	¥1,994	¥(11)	¥2,006

Notes: 1. "Others" comprises business operations that are not categorized as reportable segments and includes the building maintenance business.

- 2. The segment profit reconciliation of ¥11 million includes intersegment transaction eliminations of ¥992 million, and corporate expenses of ¥(981) million not allocated to each segment. Corporate expenses are primarily the Company's administrative expenses not allocated to reportable segments.
- 3. Segment profit is adjusted for operating income reported in the quarterly consolidated statements of income.
- 2. Information about Impairment Loss of Non-current Assets and Goodwill by Reportable Segment (Significant Impairment Loss of Non-current Assets)

(Significant Changes in Goodwill) None

- II. First Quarter of Fiscal 2021 (January 1, 2021–March 31, 2021)
- 1. Information about Net Sales and Profit (Loss) by Reportable Segment

(Millions of ven) Amount Shown Reportable Segments on the Reconciliations Consolidated Others Subtotal (Note 1) (Note 2) Financial Beauty Care Real Estate Subtotal Statements (Note 3) Net Sales Sales to External ¥42,445 ¥530 ¥42,976 ¥585 ¥43,561 ¥43,561 Customers Intersegment Sales 115 148 ¥(511) 33 362 511 or Transfers 42,479 948 44,073 43,561 Total 645 43,124 (511)Segment Profit ¥4,190 ¥206 ¥4,397 ¥13 ¥4,410 ¥(102) ¥4,307

Notes: 1. "Others" comprises business operations that are not categorized as reportable segments and includes the building maintenance business.

- 2. The segment profit reconciliation of ¥ (102) million includes intersegment transaction eliminations of ¥955 million, and corporate expenses of ¥ (1,058) million not allocated to each segment. Corporate expenses are primarily the Company's administrative expenses not allocated to reportable segments.
- 3. Segment profit is adjusted for operating income reported in the quarterly consolidated statements of income.
- Information about Impairment Loss of Non-current Assets and Goodwill by Reportable Segment (Significant Impairment Loss of Non-current Assets)
 None

(Significant Changes in Goodwill) None

(Subsequent Events)

Regarding Additional Acquisition of Shares in tricot, Inc. (Subsidiary Acquisition)

As discribed in "Subsequent Events" in the securities report for the previous consolidated fisical year, the company acquired a 29.61% stake in tricot, Inc. (hereinafter "Tricot"), on March 1, 2021 and a 59.83% stake on April 1, Tricot was made a subsidiary.

1. Overview of the subsidiary to be transferred Company name: tricot, Inc.

Description of business: Mail-order sales of personalized supplement "FUJIMI" and other

Scale of business Capital: ¥96 million

2. Date of business combination

April 1, 2021

3. Number of shares to be acquired, acquisition price and ratio of voting rights held after the acquisition

Number of shares held immediately before the business combination (percentage of voting rights):

7,230 shares (Ratio of voting rights held: 40.17%) (of which 5,330 shares (29.61%) will be acquired on

March 1, 2021)

Number of shares additionally acquired on the date of business combination (percentage of voting rights):

10,770 shares(Ratio of voting rights held: 59.83%)

Ratio of voting rights held after the acquisition:

3,322 million yen

Acquisition price:

4. Funds required for the Acquisition By internally available funds

5. Amount of goodwill to be generated, reason for generation, amortization method and amortization period Not confirmed at this time.

6. Other

The impact of the acquisition of shares on the Company's consolidated performance is currently under close examination. If any necessity for revising the earnings forecast or matters to be disclosed arise, such matters will be promptly disclosed.